

Selling your **PROPERTY?**

Get the lawyer on your side!

Visit our website www.dupwest.co.za or contact us on **014 523 4600** for a free consultation.

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Factors to be considered before listing your property

1. How to find the realistic price?
2. What is the cost of selling? Rates clearance, bond cancellation, levies.
3. Appointing an agent or private sell?
4. Giving an agent a sole mandate or not?
5. What repairs and improvements must I do to my house to improve the success?

Factors to be considered in signing contract

1. Method of payment/ time periods
2. Suspensive conditions / bonds/ Cash buy
3. Occupational rent/ occupation date
4. Voetstoots clause/ defects in house
5. Permanent fixtures
6. Which attorney must do the transfer?
7. Estate agent commission

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Factors after signing the contract

1. What is the process?
2. What can I do to speed up the process?
3. Capital Gains tax?



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